

## Case Study

**INDUSTRY** Public Administration  
**LOCATION** Sarajevo, Bosnia  
**SIZE** Large-scale national institution

### ABOUT THE ORGANIZATION

The Bosnian Presidency, a pivotal institution in post-war Bosnia and Herzegovina plays a crucial role in the governance and administration of the nation. As the country aimed to align itself with European standards and modernize its operations, there was a pressing need to transition from traditional methods to a more efficient electronic filing, document, and knowledge management system. This transition was not just about technological change but also about transforming the way the institution operated and served its citizens.

### CHALLENGE

The Bosnian Presidency's initial attempt at introducing a new EU-funded electronic system faced resistance due to its complexity and misalignment with daily operations, leading to widespread distrust.

### SOLUTION

Trust-Building, User-Centric Design, ISO 9001:2000, Proactive Change Management, Human-Centric Approach.

## Revitalizing Trust: Modernizing the Bosnian Presidency's Operations

### The Context

In the aftermath of the Bosnian War, the Bosnian Presidency sought to modernize its operations in line with European standards. However, the initial transition to a new electronic filing and knowledge management system, backed by the European Union, faced significant hurdles. Not only was the system technically misaligned with the Presidency's operations, but it also encountered strong resistance from employees, stemming from its complexity and their previous negative experiences. This dual challenge of technical and human barriers required a nuanced intervention.

### The Challenges

The initial attempt to implement a modern electronic filing and knowledge management system, funded by the European Union, had not gone as planned. The system introduced was complex, not user-friendly, and failed to align with the day-to-day operations of the Bosnian Presidency. This resulted in poor user adoption, resistance to change, and a general sentiment of distrust towards any new initiatives. The project was stuck, and the Presidency was at an impasse.

The challenge was twofold: addressing the technical inadequacies of the system and, more importantly, managing the human aspect – the employees' resistance to change. The initial negative experience with the system had made the staff wary of new technological solutions. They were apprehensive about another round of changes, fearing it would further complicate their work processes.

As a result, six ambitious goals for the project were established:

1. **Technical Alignment:** Implement a user-friendly system aligned with the Presidency's operations.
2. **User Adoption:** Increase adoption through an intuitive system design.
3. **Overcome Resistance:** Mitigate employees' resistance with effective communication and training.
4. **Streamline Work Processes:** Simplify work processes with the new system.
5. **Change Management:** Address both technical and human aspects for smooth transition.
6. **Rebuild Trust:** Address past issues and ensure transparency to re-establish trust.

### The Approach

Understanding the gravity of the situation and the broader implications for the Bosnian Presidency's functioning, a systematic approach was adopted:

- **Needs Assessment:** Before diving into solutions, a comprehensive needs assessment was conducted. This involved engaging with various stakeholders and understanding their daily tasks, challenges, and what they expected from a modern management system.
- **Simplification and Employee Experience:** The feedback from the needs assessment was clear – the system had to be simple and intuitive. A user-centric design approach was adopted, ensuring that the new system was tailored to the actual needs of the staff, rather than forcing them to adapt to a complex system.

**Process Management:** A modified ISO 9001:2000 system was integrated into the approach with a focus on quality management, ensuring processes were streamlined, efficient, and met the highest standards of quality and reliability.

- **Change Management:** Recognizing the employees' previous negative experiences, a robust change management strategy was implemented. This involved regular communication about the benefits of the new system, hands-on training sessions, and creating a feedback loop where employees could voice their concerns and suggestions.
- **Building Trust:** To address the apprehension and resistance, pilot testing was introduced. Departments were allowed to test the new system, provide feedback, and see firsthand the improvements over the system. This not only built trust but also turned potential resisters into advocates for the new system.

## **The Outcome**

The Bosnian Presidency's transition to a modern electronic filing and knowledge management system marked a significant transformation. Initially resistant to change due to past setbacks, the staff gradually warmed to the new system, thanks to its user-centric design and the efficiency brought by the integrated ISO 9001:2000 processes. This led to heightened productivity and streamlined operations. Crucially, a feedback mechanism was established, promptly addressing concerns and bolstering confidence in the system.

The project's success was not solely rooted in its technical achievements. It underscored the paramount importance of the human element in technological transitions. By actively involving the staff in the change process, the initiative fostered a culture of adaptability and continuous improvement.

## **Conclusion**

In the realm of public administration, where complexities abound, the Bosnian Presidency's experience stands as a beacon. It highlights the essence of balancing technical prowess with a keen understanding of end-user needs. The initial challenges faced by the Presidency, from a misaligned system to widespread distrust, were formidable. However, the consultant's approach, emphasizing both technical refinements and human engagement, proved transformative. A thorough needs assessment laid the foundation, capturing the nuances of daily operations and staff apprehensions. This informed the development of an intuitive, user-centric system, further optimized by the ISO 9001:2000 processes. Yet, the real game-changer was the emphasis on trust-building and active staff participation. Through open communication, pilot testing, and continuous feedback, the once-skeptical staff became champions of the new system. The Bosnian Presidency's journey offers a profound insight: successful technological transitions in intricate settings demand both state-of-the-art solutions and a deep understanding of the human psyche. By actively engaging staff, addressing their concerns head-on, and fostering trust, seemingly insurmountable challenges can metamorphose into triumphant success stories. This narrative not only celebrates the power of trust and leadership but also champions the belief that with a holistic strategy, obstacles can be transformed into stepping stones for advancement.